

Supporting Question 3

Featured Source

Source A: Presidents Bill Clinton, George H. W. Bush, Jimmy Carter, and Gerald Ford, press conference on the signing of the North Atlantic Free Trade Agreement, C-SPAN, September 14, 1993

NOTE: The screen shot below is the initial image from the video. Teachers may want to select key points in the video found at: <http://www.c-span.org/video/?50372-1/north-american-ree-trade-agreement-signing>. After an approximately eight-minute introduction by Vice President Gore, President Clinton speaks about the projected benefits of NAFTA for about 20 minutes. At about the 30-minute mark, Clinton signs the NAFTA side agreements. Former presidents Bush, Carter, and Ford then make some comments about NAFTA.



Public domain. Image from video of Presidents Ford, Carter, Bush, and Clinton after NAFTA was signed, September 14, 1993. Reproduced from C-SPAN.



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Source B: Presidents Bill Clinton, George H. W. Bush, Jimmy Carter, and Gerald Ford and Vice President Albert Gore, transcript of remarks from the press conference on the signing of the North Atlantic Free Trade Agreement (excerpts), September 14, 1993

For Immediate Release September 14, 1993

REMARKS BY PRESIDENT CLINTON,
PRESIDENT BUSH, PRESIDENT CARTER, PRESIDENT FORD,
AND VICE PRESIDENT GORE
IN SIGNING OF NAFTA SIDE AGREEMENTS

The East Room

10:39 A.M. EDT

VICE PRESIDENT GORE: Ladies and gentlemen, please be seated. We'd like to welcome all of you. President and Mrs. Ford, President and Mrs. Carter, President Bush, Mr. President, to the First Lady, to the Ambassador of Mexico, Mr. Montano, Ambassador Keegan of Canada, Ambassador Kantor....

There are some issues that transcend ideology. That is, the view is so uniform that it unites people in both parties. This means our country can pursue a bipartisan policy with continuity over the decades. That's how we won the Cold War. That's how we have promoted peace and reconciliation in the Middle East. And that's how the United States of America has promoted freer trade and bigger markets for our products and those of other nations throughout the world. NAFTA is such an issue....

We will, indeed, have much room for free debate during this controversy. That it is in our nation's best interest to ratify and pass this treaty cannot be left to doubt. The person who is leading the fight and who has marshaled support in both parties is the person it is my pleasure to introduce now. The President of the United States, Bill Clinton. (Applause.)

THE PRESIDENT: ...It's an honor for me today to be joined by my predecessor, President Bush, who took the major steps in negotiating this North American Free Trade Agreement; President Jimmy Carter, whose vision of hemispherical development gives great energy to our efforts and has been a consistent theme of his for many, many years now; and President Ford who has argued as fiercely for expanded trade and for this agreement as any American citizen and whose counsel I continue to value....

Today we turn to face the challenge of our own hemisphere, our own country, our own economic fortunes. In a few moments, I will sign three agreements that will complete our negotiations with Mexico and Canada to create a North American Free Trade Agreement. In the coming months I will submit this pack to Congress for approval. It will be a hard fight, and I expect to be there with all of you every step of the way. (Applause.)

We will make our case as hard and as well as we can. And, though the fight will be difficult, I deeply believe we will win. And I'd like to tell you why. First of all, because NAFTA means jobs. American jobs, and good-paying American jobs. If I didn't believe that, I wouldn't support this agreement....



For two decades, the winds of global competition have made these things clear to any American with eyes to see. The only way we can recover the fortunes of the middle class in this country so that people who work harder and smarter can at least prosper more, the only way we can pass on the American Dream of the last 40 years to our children and their children for the next 40 is to adapt to the changes which are occurring.

In a fundamental sense, this debate about NAFTA is a debate about whether we will embrace these changes and create the jobs of tomorrow, or try to resist these changes, hoping we can preserve the economic structures of yesterday....

I believe that NAFTA will create 200,000 American jobs in the first two years of its effect. I believe if you look at the trends—and President Bush and I were talking about it this morning—starting about the time he was elected president, over one-third of our economic growth, and in some years over one-half of our net new jobs came directly from exports. And on average, those export-related jobs paid much higher than jobs that had no connection to exports.

I believe that NAFTA will create a million jobs in the first five years of its impact. And I believe that that is many more jobs than will be lost, as inevitably some will be as always happens when you open up the mix to a new range of competition.

NAFTA will generate these jobs by fostering an export boom to Mexico; by tearing down tariff walls which have been lowered quite a bit by the present administration of President Salinas, but are still higher than Americans.

Already Mexican consumers buy more per capita from the United States than other consumers in other nations. Most Americans don't know this, but the average Mexican citizen—even though wages are much lower in Mexico, the average Mexican citizen is now spending \$450 per year per person to buy American goods. That is more than the average Japanese, the average German, or the average Canadian buys; more than the average German, Swiss and Italian citizens put together.

So when people say that this trade agreement is just about how to move jobs to Mexico so nobody can make a living, how do they explain the fact that Mexicans keep buying more products made in America every year? Go out and tell the American people that. Mexican citizens with lower incomes spend more money—real dollars, not percentage of their income—more money on American products than Germans, Japanese, Canadians. That is a fact. And there will be more if they have more money to spend. That is what expanding trade is all about.

In 1987, Mexico exported \$5.7 billion more of products to the United States than they purchased from us. We had a trade deficit. Because of the free market, tariff-lowering policies of the Salinas government in Mexico, and because our people are becoming more export-oriented, that \$5.7-billion trade deficit has been turned into a \$5.4-billion trade surplus for the United States. It has created hundreds of thousands of jobs.

Even when you subtract the jobs that have moved into the Maquiladora areas, America is a net job winner in what has happened in trade in the last six years. When Mexico boosts its consumption of petroleum products in Louisiana, where we're going tomorrow to talk about NAFTA, as it did by about 200 percent in that period, Louisiana refinery workers gained job security. When Mexico purchased industrial machinery and computer equipment made in Illinois, that means more jobs. And guess what? In this same period, Mexico increased those purchases out of Illinois by 300 percent.

Forty-eight out of the 50 states have boosted exports to Mexico since 1987. That's one reason why 41 of our nation's 50 governors, some of them who are here today—and I thank them for their presence—support this trade pact. I can tell you, if you're a governor, people won't leave you in office unless they think you get up every day trying to create more jobs. They think that's what your job is if you're a governor. And the people who have the

job of creating jobs for their state and working with their business community, working with their labor community, 41 out of the 50 have already embraced the NAFTA pact.

Many Americans are still worried that this agreement will move jobs south of the border because they've seen jobs move south of the border and because they know that there are still great differences in the wage rates. There have been 19 serious economic studies of NAFTA by liberals and conservatives alike; 18 of them have concluded that there will be no job loss.

Businesses do not choose to locate based solely on wages. If they did, Haiti and Bangladesh would have the largest number of manufacturing jobs in the world. Businesses do choose to locate based on the skills and productivity of the work force, the attitude of the government, the roads and railroads to deliver products, the availability of a market close enough to make the transportation costs meaningful, the communications networks necessary to support the enterprise. That is our strength, and it will continue to be our strength. As it becomes Mexico's strength and they generate more jobs, they will have higher incomes and they will buy more American products.

We can win this. This is not a time for defeatism. It is a time to look at an opportunity that is enormous.

Moreover, there are specific provisions in this agreement that remove some of the current incentives for people to move their jobs just across our border. For example, today Mexican law requires United States automakers who want to sell cars to Mexicans to build them in Mexico. This year we will export only 1,000 cars to Mexico.

Under NAFTA, the Big Three automakers expect to ship 60,000 cars to Mexico in the first year alone, and that is one reason why one of the automakers recently announced moving 1,000 jobs from Mexico back to Michigan.

In a few moments, I will sign side agreements to NAFTA that will make it harder than it is today for businesses to relocate solely because of very low wages or lax environmental rules. These side agreements will make a difference. The environmental agreement will, for the first time ever, apply trade sanctions against any of the countries that fails to enforce its own environmental laws. I might say to those who say that's giving up of our sovereignty, for people who have been asking us to ask that of Mexico, how do we have the right to ask that of Mexico if we don't demand it of ourselves? It's nothing but fair.

This is the first time that there have ever been trade sanctions in the environmental law area. This groundbreaking agreement is one of the reasons why major environmental groups, ranging from the Audubon Society to the Natural Resources Defense Council, are supporting NAFTA.

The second agreement ensures the Mexico enforces its laws in areas that include worker health and safety, child labor and the minimum wage. And I might say, this is the first time in the history of world trade agreements when any nation has ever been willing to tie its minimum wage to the growth in its own economy.

What does that mean? It means that there will be an even more rapid closing of the gap between our two wage rates. And as the benefits of economic growth are spread in Mexico to working people, what will happen? They'll have more disposable income to buy more American products and there will be less illegal immigration because more Mexicans will be able to support their children by staying home. This is a very important thing. (Applause.)

The third agreement answers one of the primary attacks on NAFTA that I heard for a year, which is, well, you can say all this, but something might happen that you can't foresee. Well, that's a good thing; otherwise we never would have had yesterday. (Laughter and applause.) I mean, I plead guilty to that. Something might happen that Carla Hills didn't foresee, or George Bush didn't foresee, or Mickey Kantor, or Bill Clinton didn't foresee. That's true.

Now, the third agreement protects our industries against unforeseen surges in exports from either one of our trading partners. And the flip side is also true. Economic change, as I said before, has often been cruel to the middle class, but we have to make change their friend. NAFTA will help to do that....

This agreement will create jobs, thanks to trade with our neighbors. That's reason enough to support it. But I must close with a couple of other points. NAFTA is essential to our long-term ability to compete with Asia and Europe. Across the globe our competitors are consolidating, creating huge trading blocks. This pact will create a free trade zone stretching from the Arctic to the tropics, the largest in the world—a \$6.5 billion market, with 370 million people. It will help our businesses to be both more efficient and to better compete with our rivals in other parts of the world.

This is also essential to our leadership in this hemisphere and the world. Having won the Cold War, we face the more subtle challenge of consolidating the victory of democracy and opportunity and freedom....

(NAFTA side agreements are signed.) (Applause.)

I'd like to ask now each of the presidents in their turn to come forward and make a statement, beginning with President Bush and going to President Carter and President Ford. And I will play musical chairs with their seats. (Laughter and applause.)

PRESIDENT BUSH: Thank you very much. I thought that was a very eloquent statement by President Clinton, and now I understand why he's inside looking out and I'm outside looking in. (Laughter and applause.)....

You heard an eloquent statement by the President about jobs, and let me just say a word on another facet of this, which he also touched on.

Under Carlos Salinas, a truly courageous young leader, Mexico has changed. And they have moved on environmental matters and on labor matters. And they're working closely with us in the narcotics fight. They're good neighbors and they're good friends, and they're good partners. And on a wide array of fronts, Mexico's courageous young President has tangled with his own bureaucracy, taken on his own special interests. Moving to privatization, he's dramatically improved Mexico. And now the whole world—and President Clinton touched on this—particularly those countries south of the Rio Grande are watching and they're wondering if we're going to go through with this excellent agreement.

Other countries in South America want in, as the President said. And in my view, we should encourage similar deals with other countries because that just simply means more jobs for Americans.

Skeptics abound. Many are taking the cheap and easy way out on this one, appealing to demagoguery and to interests that are very, very special. There's been some longstanding feeling down below our border—oh, well, the United States will make a free trade agreement with Canada, but when it comes to Latin America, when it comes to Hispanics, see if they'll do the same thing for Latin countries. And if we fail, the losers will be those in South America, not just in Mexico who want better relations with us, and the biggest loser, of course, in my view, will be the good old USA.

Democracy is one the rise in this hemisphere, anti- Americanism is waning, and I honestly believe democracy will be given a setback in those countries if we fail to pass this outstanding agreement. We must say to Mexico that we want you as equal trading partners, and that's good for both of us.

So let's not listen to those who are trying to scare the American people, those demagogues who appeal to the worst

instincts that our special interest groups possess, let's do what is right and let's have enough confidence in ourselves, as the President just said, to pass this good agreement.

Thank you very much. (Applause.)

PRESIDENT CARTER: ...Since I left the White House, which is a long time ago, we've spent a lot of time in Latin America. The Carter Center has special programs, one of which is to promote democracy. With my good friend, Gerald Ford, we went to Panama to try to bring both peace and democracy to that country. It finally came with the help of George Bush. We went into Nicaragua to try to hold an honest election and to replace a communist regime. We went to Haiti and to the Dominican Republic and, later on, to Guyana, and just recently to Paraguay. And just this month they've inaugurated a democratically-elected civilian to be the President of Paraguay.

The point is that there is a wave of democracy brought about by the strong U.S. human rights policy that is indeed inspirational to us and is very beneficial to those of us who live in the United States.

We haven't made any progress on Cuba. And Mexico has a long way to go to have a truly honest democratic election. But I think the single most important factor that will democracy and honest elections to our next-door neighbor is to have NAFTA approved and implemented. If this is done, then I believe that we will have rich dividends for our own country.

I'm not going to go into detail about how this will be done. I think you can see it clearly. And I'll get to that in just a few minutes. The two most rapidly growing trade areas in the world are Asia and Latin America. Asia is rapidly growing because their exports to us are increasing. Latin America is rapidly growing because our exports to them are increasing. It's obvious to everyone who looks at this rationally that it's much better to have democracy, freedom and eager markets for American products among our next-door neighbors, who have always looked to the United States with intense interest, far exceeding what I even realized when I was President—sometimes with trepidation, sometimes with admiration, and sometimes with confidence....

President Bush obviously started the NAFTA agreement, a very superb achievement for him. There were some honest problems with it. I called Bill Clinton only three times during his administration—during his campaign. I was for him from the beginning. It's the first time I ever said this publicly, but I'm proud of it. (Laughter.) Because I've tried to stay neutral, you know, within the Democratic Party, but Rosalynn and I were for Bill. I called him three times. One of those times was when I feared that he might make a public statement denouncing the North American Free Trade Agreement. And he said, okay, I will be for it, but with provisos. We've got to do something about labor, to protect the working people of our country, and we've got to do something about the environment. That has now been done. The side agreements have alleviated the serious questions that did arise about NAFTA. That's been done.

Finally, let me say that in a time like this with an earth-shaking change in international relations confronting us, there are those who doubt the ability, or even the integrity of government. That exists, I guess, in all countries and in ours as well. And there are those who are uncertain about the future and doubtful about their own jobs. ...

PRESIDENT FORD: It's a very, very high honor and a very great privilege for me to have the opportunity to follow each of the former Presidents and President Clinton to indicate my very strong affirmative endorsement of the NAFTA Agreement. I will not repeat what each one of them have said—they've done it eloquently and convincingly—but I'm old enough and have been around this town long enough to remember some things that



ought to be put on the table.

Right after World War II, there was a tremendous effort by Democratic presidents, Republican presidents, Democratic congresses and Republican congresses to pass what we then called reciprocal trade legislation. And the aim and objective, as Lloyd Bentsen well knows, was to undo the stupidity of what had been done in 1930 and '31 by the then-Congress of the United States to pass what they called the Smoot- Hawley Tariff Act, which raised tariffs all around the United States to prevent any imports. And the net result was, we, the United States, could not sell abroad.

And in order to undo that very unwise decision back in '30 and '31, Republicans and Democrats, the White House and the Congress strongly supported the kind of legislation that has led to tremendous expansion of trade on a global basis.

I don't recall the statistical data, but the truth is that world trade has been the real engine that has given the free Western industrial nations the capacity to have prosperity and growth.

In my judgment, NAFTA is a follow-on to what was done in the post-World War II period to undertake a new global effort. And the consequence of NAFTA, as has been pointed out by my predecessors, is vitally important not only for the United States, this hemisphere, and the globe, but it's important primarily for jobs that are going to be built here in the United States. Our exports will expand tremendously, as the President has pointed out.

And then let's look at what has happened in our neighbor to the south. A few of us can remember five, six years ago when we were deeply concerned with Mexico's \$100-billion foreign debt, how was that going to be resolved. We were worried about runaway inflation in Mexico, over 100 percent. We were concerned about the instability of government in our good neighbor to the south.

In my judgment, President Salinas has done a fantastic job. You no longer hear about their foreign debt. They've privatized banks, airlines, et cetera. They've reduced inflation from 100 percent to less than 10 percent. Mexico is a growing, thriving neighbor, and we should be happy.

I fear very strongly that if NAFTA is defeated it could have serious political and economic ramifications in Mexico. Under Salinas, jobs are growing, wages are going up. Mexicans want to stay in Mexico and work in Mexico.

I read the other day a prominent Mexican political leader said, pass NAFTA and we will have jobs for Mexicans in Mexico. Defeat NAFTA and there will be a tremendous flow of Mexicans to the United States wanting jobs in the United States. We don't want that. We want Mexicans to stay in Mexico so they can work in their home country. We don't want a huge flow of illegal immigrants into the United States from Mexico.

And I say with all respect to my former members of the House and the Congress, don't gamble. If you defeat NAFTA, if you defeat NAFTA, you have to share the responsibility for increased immigration to the United States, where they want jobs that are presently being held by Americans. It's that cold-blooded and practical. And members of the House and Senate ought to understand that.

I think it's a matter of tremendous importance for NAFTA to be approved so we can solidify 370 million people in all of Western society. So we can have growth, prosperity, jobs from the Arctic to the Antarctic. And I applaud those—President Bush, Carla Hills and her associate, President Clinton, Mickey Kantor and his—for bringing before this country an opportunity for future prosperity and good living for people in this entire hemisphere.

We can't afford to make the stupid, serious mistake that was made in the 1930s and 1931 with the passage of legislation that tried to put a protective ring around the United States with high tariffs and high tariff barriers. So I hope and trust that the Congress, the House and Senate, will respond affirmatively. It's good for the United States.

It's good for our people in the Western Hemisphere.

And I'm pleased to be here this morning to join President Clinton and his associates on this occasion. Thank you very much. (Applause.)

END 11:33 A.M. EDT

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