

Decision Making Grid

Name: _____ Date: _____

- What is the problem?
- What are the alternatives?
- What are the criteria?
- Rank the criteria.
- Evaluate the alternatives.
- Make a decision.

What is the problem?	You are going to buy a car that needs to be financed. What are the tradeoffs of buying a car instead of leasing or trading in, and what is the opportunity cost (short-term and long-term)? Weigh each alternative and decide which one is the best for you. *You are provided with a few examples of criteria and the alternatives. You must, however, generate ideas for the other blanks and come up with answers.
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Criteria:	Affordability	Percentage Rate of Loan		
Rank of Criteria:				
Alternatives:				
1. Trade-in value				
2.				
3.				
4.				
5.				
6.				